

Total Motor Mart Co., Ltd.
6-18Miyuki -Cho Tokorozawa-Shi
359-1115 SAITAMA JAPAN
Tel: 81-8030269647 FAX: 81-429217837



www.totalmotormart.com

Because we know you have a choice, we never stop
working for you August 2008 Issue
Tel: + 81-8030269647

TOTAL MOTOR MART CO., LTD...

Message from the President

Message from the President!

TMM CAR HIRE ARM FLIES HIGH!!!

TMM CAR HIRE ARM FLIES HIGH!!!



I just have to thank all those Zimbabweans in the Diaspora who were quick to contact us in connection with the TMM Car Hire offers. The system is very simple and may I add hassle free and downright affordable. True all you need to do is present your drivers license and there the car will be waiting for you with a full tank and if you can, not drive or uninterested in dicing with the Harare one way lanes, you will have a driver at your calling 24/7. We have just added some 4x4s to the fleet and these are ideal on your way to the rural areas with your car packed full of groceries.

But most importantly if you experience delays in getting the vehicle delivered to Zimbabwe and by some stroke of fortune you are home, you will access this facility, free of charge. If the vehicle is fully paid for and awaited, we can even throw in a full tank to set you off. No hassles in getting coupons only to find that the garage you are referred to redeem the coupon does not have fuel 50% of the time.

At the same time may I remind our clients that our payment options are still in operation and you must not be scared to contact us with a payment plan for any equipment you would wish us to supply.

We have interest-free payment plans for items we stock. In this issue you will also notice have revisited the issue of bargain hunting on the web and the attendant pitfalls. But at Totalmotormart low prices are possible because of huge volumes and our membership to various auction houses you can also visit.

Good lucky and God bless you all!

PETER GAMUNDANI (PRESIDENT TOTAL MOTOR MART GROUP)

TMM Marketing Division Alert

WINTER AND SUMMER SPECIALS ON THE WEB ~ BE WARNED!

WINTER AND SUMMER SPECIALS ON THE WEB ~ BE WARNED!

Once again, I have to write; again, on an issue we have advised visitors and regular readers of our issues ad infinitum! Why are we doing this! Increasingly as a business we have to play an advisory role to cyber bargain hunters. A recent case we had was of a client who was trying to get physical contact details for some organization from whom he bought a 1998 Capella and was shocked to have a 1992 car delivered. He had been assured on the invoice that the year was 1998 and the chassis number and engine number tallied, but somehow there were issues with the year of manufacture. Often times there are hardly much legal recourse as you will be literally on the other side of the globe.

At this time of the year there is aggressive advertisement of end of year specials and reductions all in a bid to catch your attention. Be warned as once your money is wired, communication with the representative goes down to a trickle. At first, your vehicle takes forever to be shipped as you get the excuse that due to winter, space is tight and you have to pay this and that extra dollar to have it prioritized.

If it is too cheap to be usable, it probably is. Do not be hoodwinked by unscrupulous companies worming out of their hideouts to fleece you of your hard earned currency. They will advertise in your local papers each day for a week and they just go off the radar once they have hoodwinked enough people and fattened their pockets for that season. Often you get a different person handling your enquiry once you have received your cyber receipt. The phone bill will be astronomical as the language barrier becomes the first and major hurdle and you also struggle with the names. This need not be.

We are receiving emails and phone calls, each month from friends and colleagues who are battling to have their units shipped. Oftentimes, much as we desire, we can not assist as that is best suited to law enforcement officers.

PAY 50%, GET THE RIGHT VEHICLE AND PAY THE REST!

At Totalmotormart, we are saying talk to us, we speak your language and we have an office, in your country where you can visit and get attended to in person. With a down payment of 50%, we will ship the vehicle and you can offset the balance once you get confirmation that the vehicle received is the one you spotted on our website, or we agreed and the Chassis number is the correct one. The Year of manufacture is tallying. If you can trust us with your money, why mustn't we do the same? If you are confident with the deal pay 100% but if in doubt or you just feel you do not trust the Company, enter into a 50:50 deal. If they refuse then you know the chances are the vehicle will not be the right one. You get the vehicle and you pay the difference, is the safest way. Vehicle warranty does not apply to new vehicles only. Used vehicles have warranty extended, if the deal is genuine. We are the pioneer of fair deals with all our clients. We can not run up the hill, or run down people, the reason is because we know that being in the Diaspora or raising money is not easy....At Total Motor Mart, "Because we know you have a choice, we never stop working for you!"

WALK IN ENQUIRY SUPPORT IN YOUR AREA

We have offices in Japan, Zimbabwe, Zambia, Malawi, Tanzania, Botswana, and Mozambique where you can walk in and get the status of your payment or shipment of your vehicle. Most probably in your country be it Australia, UK, USA, Horn of Africa and dare we say most parts of Africa, we have someone who can give you first hand information on vehicles and equipment they have sourced from Total Motor Mart Co., Ltd.

Money Back Guarantee

This sounds like a catchphrase but we give you warranty and money back guarantee on all pre-owned vehicles we supply. This guarantee is premised in our workshop mechanics in Japan who will strip the car and ensure it is fitted with new and original parts that will give you a lot of trouble free kilometers.

Diaspora Specials.

We have various schemes to ensure we deliver and register your vehicle whilst you are hard at work overseas or overland. We can ship; do customs clearing and registration of your vehicle at reasonable fees. Our installment plans ensure you are never out of pocket and we will keep you updated on each aspect of the shipment or registration. It is so hard to get good help and this is where we come in. Our guarantee is the hundreds of clients we have assisted over the years.

Spare Parts Support

Total Motor Mart clients get vehicle parts requirements shipped in at most 7 days. Most importantly, they do not have to pay shipping charges. How is this possible you ask? Well, it is a question of volume. Each week, we ship consignments of parts and because we are dealing with volume, unit costs go down drastically. Even when you did not buy a vehicle from us, we can still be able to sort out your spare parts requirements.

We have just received large consignment of spare parts for the New Hilux and Triton4x4 and SUVs. As always, if you are doing a full service then your vehicle will undergo a full electronic check using our state of the art e-check computer. Don't have sleepless nights hunting for filters and small engine accessories and parts, just give us a call and we will put together a full service kits within an hour for your car. Remember regular servicing will give your vehicle much more mileage and fatal breakdowns are avoided as long as you keep to the regular service schedules. Email your requirements to tmmsales@totalmotormart.com.

Place Your Order Now

Call us now and place a no frills delivery straight to your home. Better yet if you fancy, call us and if you are visiting Japan, we can take you to our warehouse and also visit vehicle auctions and you can buy using our buyer's card. For us there is always the lifelong networking after the business. That is the philosophy we have premised Total Motor Mart on, hence "Because we know you have a choice, we never stop working for you!"

Special of the Month



2011 TOYOTA DYNA 4600cc High Deck 2ton 106 000km Order now whilst stock last new tires right round.

Please note that we will always go an extra mile, to make sure that you will not be stuck along those Hills and Valleys in Southern Africa. All our Products come with 100% money Back Guarantee irrespective of whether you bought the vehicle new or used.

Peter Gamundani, the brains behind this TMM project... had a short break home from the May23-June 8 2008 and as he navigates the roads of Mutare, Harare, Bulawayo or Chinhoyi...here is what we discovered.

Total Motor Mart stickers with the key to the future, is the talk of town in the usual braaing places around the car dealers and upper market socializing places.

We test drove along Lomagundi Road, and before we reach Westgate we had run in more than 15 Trucks of the 2-3ton trucks range at work. The Total Motor Mart Gold sticker could not stop us admiring the fruits of the mission that Total Motor Mart embarked on; making sure that for every 10 vehicles you count in town one must definitely have this Proudly Genuine pride. Total Motor Mart. Pride Sticker!



We caught up with Mukoma Muza, who was also quick to notice Mr. Peter Gamundani from the view mirror. At Total Motor Mart., we follow up our vehicles where ever we ship them. We are proud to confirm that; our vehicles will never be used as chicken runs or a place for chick to lay eggs..."Zvikwere zvehukul!" We have testimonies; Total Motor Mart is the best and ultimate choice for you...

TOTAL MOTOR MART, Redefining the 4x4 concepts into action, if you are looking at buying a vehicle that will last for you, guaranteed all your money back in the event of engine failure or gear box, then the best and ultimate choice is Total Motor Mart. We have a face and our name is more important than money that comes from customers that are not enjoying their Investment. Our Regional Offices will always make sure are there to help.



Do not let others challenge you status- wise. Did you know that, you could import a 1999-2002 Mercedes Benz 4x4 ML320 with less than 60 000km for US\$13900 CIF Harare, Maputo, DSM or Lusaka?



4x4s are very delicate vehicles if bought from unreliable sources. We have good examples of clients who wanted to save the price difference that we offered, to one special clearance sale

on one of those many websites, after 3months of buying a Prado; he was courageous enough to come back for help. He was like “Mukoma Peter, I am sorry, and I feel bad...the Prado, from that website, that was US\$3000 cheaper than your offer, is now costly, it started boiling water from Beitbridge, I had to drive with 20litres of water all the time, and cooling it up. In steady, of 4-5hrs from Beitbridge - Harare it took me 48hrs.” I regret, because I did not listen. Kindly quote me an engine for a Land Cruiser Prado!” Chassis # provided etc.

Please note, this is one of the 50-60 cases we have to deal with every month, apart from those who never get their vehicles, or those who receive Toyota Estima, instead of the promised Toyota Hiace...the rest are too embarrassed to confess.

At Total Motor Mart, we believe in being fair, and besides we are Pan-African in outlook and we will never short change you.



At Total Motor Mart, we deliver what you order, do not get those weird surprises when you receive your vehicle... Be assured of your Toyota Hiace with a special Total Motor Mart. Pride sticker, The Gold Key emblem....



TOTAL MOTOR MART, is spear heading in the Mechanization programs, we import for those farmers who prefer to import equipment direct. We can not all get from the national Mechanization program. Those who can afford to import for themselves, Total Motor Mart, is the ultimate Choice.



Pictured by Patson Gamundani, we have a feed back and feed forward system to the Head Office, and clients respectively, every time when vehicles arrive in Harare, Patson does the pre-delivery Inspection to ensure that customers are not missing spanners and jacks, and also checking oils levels etc.

We do not limit ourselves to specific models of vehicles, 4x4, sedans and Trucks and buses. Used and new...we are a one- stop shop, from Kitchen to everything you may require...

The latest Nissan Tiida 1,5L

This is the latest Nissan Sunny. Proudly to announce that Total Motor Mart., was the Pioneer to shipped units to Southern Africa



ZW08/11

1998 NISSAN CIVILIAN BUS. 26+Seater, Diesel Manual. 84 000km



Our Advise from experience is that, all Buses must be inspected, and only after a full Inspection Report, the bus can be shipped. This is a big investment, and importing a Bus that has a malfunctioning engine or gear box is not good news...We have quoted engine replacement for those who get attracted with words like special sale, summer clearance sale, etc....Some of the deals are too good to be true. Get the best advice from Total Motor Mart Technical stuff before you import a vehicle, do not take chances. Total Motor Mart emphasize on quality not quantity or volume of sales. The right quality products shipped gives us some good sleep, and our clients are assured of good value for money....

Sold already! En-route to Harare, Smart Truck for Mukoma, Smart M.



All Trucks we recommend new tires before we ship and you will have your used tires as spare tires.” ...believe, all good things are possible at **Total Motor Mart....!**”

At Total Motor Mart, no order is too big, or too small. We ship these big trucks as well, just send us an email and tell us what type of business you thinking of venturing into and we will advice you accordingly.



ZW08/11

2001 MITSUBISHI CANTER 5200cc Diesel Manual 3ton High deck tires and Double at the Back. Order now whilst stock last.



Thank you once again for your continued support and suggestions to our Total Motor Mart Newsletter. Share your experience with us. Also, note that we will not disclose your name, unless if you volunteer.

Refer your vehicle enquiries to tmmsales@totalmotormart.com or visit our site@
www.totalmotormart.com

Tel: +81-8030269647 Fax: + 81429217837. You can text messages on +818030269647
Newsletter inquiries refer to peterg@totalmotormart.com

@ www.totalmotormart.com
