



TOTAL MOTOR MART

Message from the President

TMM INTRODUCES CAR HIRE DIVISION!!!

I have often observed that for some Zimbabweans in the Diaspora, it is not always the logical thing to buy a vehicle and have it kept at a friend or relative's place until you find an opportunity to go back home on holiday or return for good. We have heard cases of brother not speaking to brother or sisters "vacheka ukama" as that vehicle you shipped home is now barely recognizable from what you shipped! If you are lucky enough to find it in some usable state, the wheels will need replacement urgently as it was doing the Botswana and Mozambique shopping trips each month. The oil was probably never changed and was only being topped!

Our view on the issue is that at times it is better to just find a car you can use for that short time you are home or awaiting delivery of your vehicle from Japan or even the UK.

We now have a full-fledged arm that will assist in all your car needs. From the small sedan to a no-nonsense 4 x4 or even a combi for hire, just name and we have the vehicle for your use.

We can even arrange to have the vehicle waiting for you at the airport with the driver handing you the keys and only collecting it (from the airport) when you are through with your business. Better yet, if you do not have a drivers license, we can arrange a driver to be at your beckoning 24/7!

Our car hire division can even organize a vehicle for you whilst awaiting a vehicle you have acquired from our Japan head office.

Our rates are very competitive. At the moment we are concentrating on clients in the Diaspora as that is the group that struggles a lot to find a nice vehicle for hire at a reasonable rate.

So don't wait any longer. If you are headed home kindly mail your vehicle hire requests to tmmsales@totalmotormart.com for payment terms and arrangements. It might be the best decision you will have made in a long time.

Peter Gamundani President/CEO TOTAL MOTOR MART GROUP.

TMM Marketing Division Alert

Don't just go the unbelievable deal unless you have dealt with that company previously...

Sadly, I have to write again on an issue I have often warned people about! If an internet deal seems to be too good to be unbelievable, it probably is a con! Often we get requests for assistance from people who would have spent the better part of a year trying to get their vehicles shipped by some of these "cheap priced vehicle website" and they are not getting any responses either on email or telephonically. It no longer surprises us to get an email to check on the authenticity of this or that company and apparently we are not in a position to assist.

Once you realize that you might have been conned, it is better to seek assistance of law enforcements agencies in your country.

It is unfair for you to request transfer of the funds you paid last year to the bank of the good deal company to our bank. We kindly advise that it is better that you request your funds in full transferred back to you and then probably get in touch with us on a vehicle or equipment you want. This saves you the trouble of having to get it from us the amount that was transferred which might probably be less than what you paid and in the end one also ends up in doubt as to whether they have really got back their funds in full.

We also have people who would have bought from elsewhere requesting payment for parts requests in local currencies. Paying of parts in local currencies is currently limited to our Platinum Club clients.

Of course we still welcome your orders for spare parts for any vehicle type or make in US\$. We know a lot of vehicles are parked due to the unavailability of a pump, distributor, air element etc. We will ship any component to you in a week. Remember courier charges might make the part seem expensive but we make sure you do not feel shortchanged by giving you a breakdown of all costs. Our margin is actually quite small considering we were also in that situation and we do not wish anyone trapped in that situation for long!

Personal Collection of Delivered Vehicles Vs TMM Door-step Delivery Scheme

In the last week of May I was in Zimbabwe and took a trip to Beitbridge. I am glad I undertook that trip. The amount of wrecks that you see all the 600km left me very sad indeed. It need not be. Often people collecting cars they have bought are in a hurry to get home and damn the consequences of safe driving. They end up wrecking their vehicles through minor accidents in the worst case scenario they lose their lives.

To the majority of people who have used our doorstep delivery facility this might seem like something so removed from them but it is very real for a good number of people who have been unfortunate enough to be involved in such accidents.

It is always better to leave it to the professionals, once you have sent your funds. At Total Motor Mart we have a dedicated team of personnel who will collect your vehicle from the port or border, clear it and register it and you will have paid just once for this facility.

It is real doorstep delivery coming at a fraction of the total cost. It works out cheaper for our clients because of the sheer volumes we move each month and thus we have huge discounts from our insurers.

For a quote on vehicles on site and the attendant doorstep delivery charges, kindly email a request to tmmsales@totalmotormart.com.

Client Testimony!

I received an email from one client in Zambia we supplied with sedans being used as taxis in a resort town! Here goes:

Dear Peter

I place heavy demands on my vehicles, which makes imported vehicles my natural choice.

I am each day amazed to see my taxis at work each day doing round the clock work. They are just reliable and my competition, fleet owners, small businesses and everyone wanting value for money seems to have followed the path I have walked with you. Thanks for my taxis, they are cheap to run and I have had no problem with them using blend or unleaded petrol. Keep up the good work.

Finally if you are in the hunt for a quality, spare parts guaranteed vehicle and yes 100% Money Back Guarantee, this is your chance.

tmmsales@totalmotormart.com. Text Messages +818030269647

Deal of the Month

